

PINNACLE

An American Management Services Company

FOR IMMEDIATE RELEASE:

February 28, 2007

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Pinnacle, an American Management Services Company, Welcomes Jeff Ginsberg as Investment Manager in the Northwest Region



Seattle, Washington – Pinnacle, a national leader in real estate management and brokerage hired Jeff Ginsberg as an investment manager in the Northwest region.

In addition to new business development, Ginsberg will be responsible for management and operations of a multifamily portfolio in the Seattle area.

Ginsberg brings over 16 years of fee and owner operator experience with demonstrated accomplishments in all facets of residential property management. He has extensive experience in pre-development, development, lease-up, re-positioning, renovations and stabilized operations, as well as a strong background in property management accounting.

Ginsberg began his career in property management accounting in 1991 with HSC Real Estate Inc. in Seattle. In 1994, he was promoted to regional property supervisor, responsible for a portfolio of properties in southern California, Nevada and the Puget Sound area.

Ginsberg then went on to serve as regional property supervisor for Stratus Real Estate, Inc. where he managed a portfolio of multifamily properties throughout southern California.

Just prior to joining Pinnacle, Ginsberg was a regional portfolio manager for Conam Management Corporation based in Seattle Washington.

Jeff is a Certified Property Manager candidate with the Institute of Real Estate Management, holds the designation of Certified Occupancy Specialist from the National Multi Housing Council and is a licensed real estate salesperson in the state of Washington.

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Seattle-based Pinnacle, an American Management Services Company LLC, manages more than 140,000 multifamily units and 16.7 million square feet of commercial space nationwide. The company provides owners and investors with a broad scope of services including acquisition, disposition, rehabilitation, property management, leasing, financing and repositioning of real estate assets. Pinnacle manages an international portfolio valued at more than \$12.3 billion from four regional offices and 30 branch offices across the U.S. The firm's clients include more than 235 institutions, pension funds, private partnerships, foreign investors, sole owners and government housing groups in North America, Asia, the Caribbean and Europe.