



**For Immediate Release  
December 17, 2007**

Contact: Charlotte Kraenzle  
703-664-0862

### **Pinnacle Opens New Office in National Capital Region**

**ARLINGTON, Va.** - Pinnacle, an American Management Services Company, of Seattle, and Pinnacle AMS Development Company, of Irvine, Calif., recently opened a new office in Crystal City to support their growing military housing initiative, which includes management of over 22,000 military homes at installations across the United States. David Elliot, Pinnacle's vice president of military housing, will operate the new office.

"We are delighted to have meeting and working space in a convenient location for our important customers," said Mike Rouen, Pinnacle director of military housing. "Crystal City offers space close to the Pentagon, the office for the Army's Resident Communities Initiative, and Reagan National Airport."

Rouen said the new office will be home to Pinnacle Development Vice President Brad Reisinger; three investment managers who oversee operations at Barksdale, Langley, Bolling, and Dover Air Force Bases and Fort Belvoir; and several Pinnacle executives with conventional properties in the region. The office also includes space for executives from Pinnacle's military housing partner, Hunt Development Group out of El Paso, Texas. The newly refinished suite boasts a 350-square-foot meeting room with videoconferencing abilities.

Pinnacle opened a new office in Chicago in early 2007. The company, which is based in Seattle, employs more than 3,100 people in 42 states and 266 cities.

#### **About Pinnacle**

Pinnacle, an American Management Services Company (dba Pinnacle), and Pinnacle AMS Development Company, LLC (dba Pinnacle Development) provide a full complement of real estate investment, management and development services. Pinnacle is a national leader in third-party fee management, managing a portfolio of apartment, office, and industrial assets valued at more than \$12.5 billion, with over 3,100 employees in 42 states and 266 cities. Pinnacle's multifamily portfolio consists of over 140,000 units. Pinnacle Development specializes in large, multifamily, privatized military housing, and mixed-use developments. For more information, visit [www.pinnacle-development.net](http://www.pinnacle-development.net) and [www.pinnacleirealty.com](http://www.pinnacleirealty.com).